THE DEFINITIVE GUIDE TO MANUFACTURING IN THE CLOUD

UNLEASHED
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Powerful Inventory Management
Why cloud computing matters for manufacturers

The cloud ‘rack’, which includes Software as a Service (SaaS), Infrastructure as a Service (IaaS) and Platform as a Service (PaaS) offers today’s manufacturers a full suite of management tools. Cloud computing is streamlining every part of the manufacturing process from ordering and transport information to stock tracking and assembly details, resulting in greater levels of efficiency and control. Manufacturers still working with on-premises software and infrastructure are in danger of being left behind. Here are some of the questions you should ask yourself when thinking about moving to the cloud:

- Are you ready to scale your business across multiple manufacturing locations and warehouses?
- Do you have an accurate understanding of stock, component and finished product profitability?
- Do you know the true cost of manufacturing wastage?
- Can you afford to let your competitors dictate the pace?
- What’s the opportunity cost of delayed orders?

Inventory is a double-edged sword. While too much inventory points to an inefficient use of the working capital, too little inventory could result in loss of business opportunities. Therefore, maintaining an optimum level of inventory is the key to maximising your profitability.

Accurate inventory levels lead to much faster, cheaper and better performance at all stages of the supply chain. When required inventory is on hand when and where it’s needed, lost time and lost revenue is avoided. With an online inventory management solution you’ll outperform a competitor reliant on an outdated and inaccurate on premises system, even with identical production capacity, tooling and access to raw materials. This is a definitive guide to making cloud inventory management viable and efficient for manufacturers of all sizes and industries.
Many businesses are using cloud computing, but there remains a lack of understanding as to how deeply it can be implemented at every level of manufacturing.

Along with the overall benefits, how can cloud software help your manufacturing businesses in particular? To answer that, let’s take a closer look at what it is and what it can do.

What is cloud computing?
Cloud computing is any software or service hosted and provided over the internet. For example, with an online inventory management system you access your software, platforms and data storage through a browser or internet-enabled device, hosted by a third party.

Save on software costs and set-up
One of the great advantages cloud computing offers is an overall reduction in costs and setup. Since the software is hosted by a third party, there is usually no need for installation at your end. With many SaaS providers you pay only for the services you use, which keeps operating costs to a minimum.

If your manufacturing business has a number of warehouse and shop locations, accessing your software from any location and any device with minimal setup or operating difficulties will give you an edge.

PaaS and IaaS
Cloud-based platforms and infrastructure for manufacturing companies are still in the early stages but are starting to offer some great, cost-effective solutions: the ability to rent virtual networks, hardware, servers and storage for example.
Manufacturing cost savings with cloud computing

Developing the most cost-effective, timely and efficient process to manufacture product without sacrificing quality or margin is the objective of all successful manufacturing businesses. But to edge out the competition you also must bring higher quality, on-trend goods to market faster and more cheaply.

Cloud software is transforming manufacturing operations, making them more streamlined, decreasing costs, and boosting productivity. Reducing the need for on-premises IT infrastructure and plugging into the cloud allows manufacturers to drive down costs and efficiently align their processes, people and equipment.

According to a Mint Jutras study, driving down costs is the largest motivating factor for manufacturers to switch over to cloud based SaaS (Software as a Service) – as many as 52% of all manufacturers surveyed indicated the lower total cost of ownership was the biggest determinant in their choice to switch from on-site solutions to SaaS. 46% said lower start-up costs also played a determining factor.

Cloud software solutions give you the advantage of redirecting working capital away from maintaining expensive on-site IT platforms, towards other mission critical areas of the business. The main areas where you’ll immediately notice the difference in cost between on-site as opposed to cloud-based software solutions are:

52% of all manufacturers surveyed indicated the lower total cost of ownership was the biggest determinant in their choice to switch from on-site solutions to SaaS
Affordable licensing
Licensing fees vary from provider to provider, but on-site systems are always expensive. Cloud-based solutions have the licensing fee already built into the monthly or periodic user fee. This makes it a far more attractive option – particularly if you’re a start-up businesses or looking to grow and scale.

Maintenance and 24/7 support included
Cloud-based solutions also eliminate the costs of servicing and maintenance. Apart from equipment maintenance, maintaining in-house software costs around 15%-20% of the overall licensing costs. Similarly, a manufacturer can expect to pay around 22% of their software licensing costs to keep their system up to date. Cloud based software solutions incorporate these costs with their once-off, monthly or periodic subscription fee making them not just cheaper, but easier on cash flow too.

Hardware and implementation all done
On-premises hardware is both extensive and expensive, and involves a high up-front investment to purchase and install. If you’re looking to become operational as quickly and cost-effectively as possible, this investment in both time and money can be better used elsewhere. A cloud-based system allows your business to scale without upgrading and adding to your existing IT infrastructure – SaaS automatically updates and scales with your business so it remains compatible with technology and integrated industry systems.

Lower inventory levels
Holding on to more inventory than is needed puts any business at a considerable disadvantage and if left unchecked can drive your business below the profit line and into the red.

If inventory is allowed to accumulate unchecked and under-utilized it increasingly risks becoming damaged, tampered with, stolen or even rendered obsolete. Theft, damage and obsolescence of inventory ramp up storage and labour costs, while the goods on the shelves often need to be liquidated or thrown away.

This limits the free flow of cash through the business, effectively robbing it of the opportunity to purchase inventory required to meet customer service targets or to capitalize on opportunities.

A good cloud-based inventory management software system allows manufacturers to track, trace and account for every unit of inventory in their process by seamlessly integrating with all departments and even with suppliers. Automated inventory controls can be put in place to prevent the build-up of unnecessary goods, keeping cash flow available and minimising the bloated labour, storage and raw materials costs.

Payment that fits your business
Where you direct cash flow plays a major part in how efficiently and profitably you can operate, especially if your company is new or fast-growing. Committing a sizeable portion of working capital to the large up-front payment that on-site IT models require is not ideal, or even possible. A cloud-based solution allows you to remove the big up-front burden by committing to a monthly or seasonal rate that best matches your budget and specific requirements.

Cloud-based software solutions bring down your operating costs, while allowing you to seamlessly adapt and align with new technology. This gives you an edge over an on-site reliant competitor.

Cloud-based software solutions integrate and develop synergistically across platforms. This means manufacturers using cloud based software can adopt and implement new products and technologies faster than their slower, less adaptable on-site counterparts.
With technology constantly evolving, manufacturers across industries are revolutionizing their performance and profitability – this starts and ends with their inventory management systems and software.

How inventory is managed and controlled exerts tremendous leverage on your ability to operate optimally. This is because the flow of inventory through the supply chain impacts on virtually every aspect of your business – from sourcing and procuring raw materials to assembly and storage and finally to delivering the finished product to specification, on budget and on time.

When one area of the flow of inventory is impeded the results can vary from inconvenient to disastrous.

Inventory management is an often-overlooked area of business operations that can hold the key to improved performance and profitability. This is especially true for manufacturers, as inventory management pervades all of the main areas of operations.

This is why if you’re looking to boost performance and drive down operating costs or unnecessary loss you should start by optimizing your inventory management system. Doing so will benefit your business in the following key ways:

**Better manufacturing performance, better customer satisfaction**

When a customer places an order they must be able trust that they will receive the quantity and quality of goods ordered within the given lead time.

Lost sales and customers jumping ship can have a very deep and lasting impact on your bottom line – and even drive you out of business.

**Know the stock – deliver the goods**

Whether you’re selling on to another business or acting as your own retailer, an advanced inventory management system provides multiple advantages. When retail staff know exactly which items are in stock and where they are located at any time, they are better positioned to close sales.

Inventory management software can integrate with your customers’ systems so that orders can be placed automatically. This benefits both your businesses and customers: the customer will have stock as soon as they need it, and you can organise its production efficiently, with minimal cost due to delay.

**Better use of capital from a shorter operating cycle**

Just as manufacturers should always be striving to develop faster, better and cheaper ways to bring goods through from order, production and delivery to customers, the same holds true for management of their inventory.

Using a good inventory management system is one of the key ways you can improve business performance. The operating cycle of a business is the average time period between purchasing the raw materials and selling the finished products. This all too often means that the precious working capital...
of a manufacturing business is tied up in the various components of its operating cycle for long periods.

Capital can be put to more profitable use by shortening the length of the operating cycle. Inventory forms the major component of any operating cycle and therefore minimising the amount invested in inventory and reducing the ordering and carrying costs associated with inventory, can improve the profitability of your business. If the investment in inventory is made out of borrowed capital, minimising the inventory lowers the finance costs, increases the profit and improves the value of the business for its various stake-holders.
Inventory is a double-edged sword. While too much inventory points to an inefficient use of the working capital, too little inventory could result in loss of business opportunities. Therefore, maintaining an optimum level of inventory is the key to maximising your profitability.

Accurate inventory levels lead to much faster, cheaper and better performance at all stages of the supply chain. When required inventory is on hand when and where it’s needed, lost time and lost revenue is avoided.

An integrated inventory management system will be able to procure, assemble and distribute raw materials and finished goods to customers more efficiently and on target. Better control over the flow of both raw materials and manufactured end-product through the supply chain naturally entails better service to customers and suppliers.

Manage inventory and win
Increasing access to newer and better technologies, tooling and distribution channels – both global and domestic – means competition in the manufacturing industry is fierce.

The solution is a sound manufacturing inventory management system to help maintain an optimum level of inventory. It can also interface with the inventory management systems of both suppliers and buyers. Improved inventory management maximises profit and the value of business stakeholders.

When you have a smart inventory management software solution, you’ll outperform a competitor reliant on an outdated and inaccurate inventory management system, even with identical production capacity, tooling and access to raw materials.

The low cost barrier to access a modern cloud-based SaaS solution means even if you’re a small manufacturing businesses you can no longer afford to neglect one of the most important levers of success - your inventory.
Cloud manufacturing: summary of benefits

Clearly there are a number of key benefits to cloud manufacturing. In this section we’ve listed some of these all in one place.

More accurate forecasting
Good forecasting needs accurate data and real-time automation. Cloud solutions are the most versatile and easily accessible platforms around, so every part of the inventory and supply-chain is visible and adjustable. This makes accurate and intuitive forecasting easier and more customized. Unleashed integrates with one of the leaders in inventory forecasting, Lokad. To date, the Lokad forecasting engine has served over 2 Billion inventory forecasts, helping Unleashed customers benefit from more accurate inventory procurement decisions.

Automation of supply-chain processes
Cloud inventory management solutions can also automate supply-chain processes, reducing user error. Unleashed is accurate and user-friendly and is able to cope with complex business requirements such as a diverse supply-chain.

Access anywhere, anytime
One of the stand-out advantages of cloud computing is the mobile access and usage. If you’re operating from a variety of locations and with an abundance of inventory and products, real-time mobile technology makes operations more accurate and enhances visibility of the inventory processes.
Speed up delivery
The nature of business and the market today puts increasing pressures on you and your supply-chain. Clients are increasingly demanding faster manufacturing and supply times, your product delivery time-to-market is getting shorter each year.

In the cloud, your entire operation – staff, customers or suppliers – can access the information they need when they need it, no matter what it is or where your stock is located. Cloud inventory management will help your business meet the ever-increasing client and market demands.

Be more collaborative
Cloud software also makes it much simpler for your staff to collaborate. By hosting everything online, as opposed to using on-premises systems, staff across different divisions are able to contribute to projects with others all in real-time. That means they are able to work better and more efficiently, reduce error rates, alleviate any issues at hand and make any required business decisions much faster.

Stay secure, keep working
Having all your software installed on specific hardware means you open yourself up to major business interruption from events like damaged hardware, theft or IT issues. With your software systems in the cloud, your manufacturing business can benefit from increased data safety and protection. Your software supplier will still need to offer the level of security you need, but since the data is stored and backed up offsite, you eliminate the risk of losing your data if anything goes wrong. Your IT team will thank you for it.

Think and act globally
No matter the size of your manufacturing operation, the right cloud software can grow with you. It can even give you the business intelligence you need to streamline your operations. You will see where your growing demands are, and how you are placed to meet them. It’s all about making informed business decisions.

Cloud software will give you visibility across your entire supply chain, whatever the size. You will know what’s happening across all your sites and then automate processes or tailor certain functions to specific locations.

Provide better customer service
With cloud software you will also improve customer service without extra time or effort. With many platforms these days, your customers will get better oversight across their orders. For example they will be able to see an up-to-date order status online: Once implemented, it’s self-service so you don’t have to do a thing. This means fewer queries for your staff to deal with.

Ongoing support and updates
As part of your subscription of cloud software, you will be offered ongoing technical support from the service provider, which means lower IT labour costs. The software will also be regularly updated or upgraded automatically; there is no need to reinstall software or pay any extra fees.

Most cloud software providers are willing to develop extensions and upgrades to their software when there’s a high demand from customers; Unleashed is no exception. This is one of the great advantages that cloud solutions have over in-house programmes.

Warehouse and transport management systems
SaaS solutions are now beginning to replace bulky in-house warehouse and transport management systems, and a complete cloud Enterprise Resource Planning (ERP) package for manufacturing businesses isn’t far away. This will bring substantial cost and labour savings. In the meantime, even greater savings can be achieved with cloud-hosted inventory management software such as Unleashed.
From concept to customer:
A roadmap for production

Any business looking to seamlessly carry manufactured products through from concept to customer is going to need an effective and accurate Manufacturing Bill of Materials (MBOM). It is this one information-laden component of the manufacturing process that binds all the relevant departments, and serves as the instructional blueprint for each product.

Unleashed offers full support for complex Bill of Materials manufacturing, in the cloud.
Using cloud software to optimise your Manufacturing Bill of Materials

Using an inaccurate or incomplete MBOM can result in very costly delays or can even bring the entire manufacturing chain to a complete standstill. It is vital to appreciate and understand exactly what an MBOM is, and how it ensures goods are produced to spec and on time.

What is a Manufacturing Bill of Materials?
An MBOM is essentially a meticulous set of instructions that contains a list of all the parts, items, assemblies and sub-assemblies necessary to build a complete product. It is essentially a product recipe, providing all of the details needed to make a finished product. Like a recipe, the more accurate and definitive the details, the better the finished product.

The MBOM tells all personnel involved in the procurement and manufacturing chain exactly what, how and where to purchase all the required raw materials and parts. It also includes detailed assembly instructions from conception through to the finished product – including all the packaging and instruction materials.

A solid MBOM provides vital planning intelligence
Because an MBOM is so comprehensive, it is a key part in optimising production. The bill influences the production line and also impacts upon pre-production processes, such as procurement.

Working out the most efficient and cost-effective production process requires trade-offs between time, quality control, and financial considerations. If managers and senior leadership cannot rely on a bill to describe the existing process and inputs, they will need to piece this information together from other sources, diverting time and other resources from more productive tasks.

This business intelligence is particularly important when bringing a new product to market. A comprehensive manufacturing bill of materials will help you make better production decisions and could be the key difference between the product failing or successfully reaching the market.

A team effort
Personnel from design and engineering, purchasing, manufacturing as well as outsourced contractors can be working off the same MBOM to bring the product through the production process at the same time.

For this reason, the efficiency and cost-effectiveness of a manufactured product hinges on a detailed, clearly illustrated and accurate MBOM.

From the purchasing of raw materials and components to the assembly process on the factory floor – including tooling – during the production run, the MBOM informs and drives it all.
Cloud inventory management software drives profit

If your business uses thorough MBOMs and some kind of Material Requirements Planning, there is a much greater chance of across-the-board efficiency. More detail should equate to more control – an essential ingredient in manufacturing. From the timely and correct ordering of items and parts, to the efficient assembly and sub-assembly processes right through to the packaging and shipping of the final product, a thorough MBOM for every product is essential for streamlined operations.

Little details, big losses – why your MBOM needs to be accurate

Any incorrect, unclear or absent piece of information in the MBOM spells disaster down the line. If even one component is left un-sourced, the entire manufacturing operation could grind to a halt. When this occurs, time and money is spent tracking down the cause of the delay, sourcing the component and then restarting production.

Inventory management software such as Unleashed can prove essential in such circumstances, as missing or skipped-over components in the production process can be instantly and accurately tracked and traced – down to a single bolt, washer or nail.

An inaccurate MBOM can also cause inferior material planning, material shortages, inaccurate product costing, elevated production costs, delays in shipments, lost sales, obsolescence and increased risk of product liability as a result of malfunctioning product. Conversely, a cloud-optimised MBOM will lead to greater business profit.

MBOM influences business and production planning

Most successful manufacturers will be using a variety of business and production planning systems and methods, depending on their needs and level of operations. Developing thorough MBOMs for each product greatly influences the effectiveness of those systems. They’ll optimize scheduling and production processes, ERP, Manufacturing Process Management (MPM), Manufacturing Operations Management (MOM), Manufacturing Execution System (MES) and Materials Resource Planning (MRP).

Accurate product costing and process management

With effective manufacturing management software, using MBOMs will provide accurate product costing and analysis. This can enable you to monitor the whole production process and to make adjustments where needed.

Handling complex parent and component relationships

A thorough MBOM is especially important for products with complex parent and component relationships. With products that contain a variety of raw materials, sub-assemblies, transient, substitute and non-stock parts, the greater the detail in the MBOM the more controlled and efficient the process. Again, Unleashed is well suited to handle this level of complexity.
Any incorrect, unclear or absent piece of information in the MBOM spells disaster down the line.

If even one component is left un-sourced, the entire manufacturing operation could grind to a halt.
Benefits for small-scale manufacturing businesses

Small businesses are increasingly turning to Software as a Service (SaaS) to help grow and scale their operations whilst keeping costs to a minimum.

47% of organizations surveyed intend to move their ERP solution over to cloud-based solutions within five years.
Cloud inventory software gives SME’s a competitive edge

Businesses looking to gain a competitive edge and streamline their operations for optimal efficiency and profitability will turn to a cloud-based inventory management solution like Unleashed to accomplish their objectives. Here are a few reasons why:

Help that cash flow
Cash flow is the lifeblood of any business, but especially if you’re just starting up or running a small to medium sized business. Any move that restricts the free flow of working capital, particularly at the early stages of growth, can be fatal.

Faced with installing an on-site ERP solution that costs 70%-90% more up front than a cloud-based SaaS option, the choice is obvious if you want to move forward without compromising cash flow. It makes far more sense to direct available capital and resources towards scaling the business and capitalizing on new opportunities, than invest in costly software systems.

Cloud-based SaaS can be treated as a small, regular operating expense, even while its sophistication and integration is surpassing the on-site systems.

Affordable, sophisticated software that is always current
By far the biggest obstacle facing on-site, standalone software solutions is their inability to adapt and evolve at the pace of business and technology growth. In many cases, on-site ERP systems simply don’t have the capability to integrate and operate with the latest data models and software add-on partners. Cloud-based SaaS systems are always current.

Business growth is now being driven at the speed of technological change, and traditional software solutions are increasingly lagging behind. The tables have officially turned.

Access and integration – anywhere, anytime
There are no downloads or installations necessary with cloud based SaaS. You can get started straight away. From there, everything is run in the cloud. That means all relevant departments can be integrated, and access is instantly available anywhere, anytime from any smart device.

Picture here of Unleashed’s mobile app!
Existing office systems and websites can be integrated with SaaS cloud ecosystems, too, which allows enhanced sharing of information between personnel and departments.
Safe and available data

One of the biggest concerns with on-site data storage is the vulnerability of servers – they can be wiped out through theft, damage or destruction of hardware. The results can be devastating.

With cloud-based SaaS systems all data is safely stored on the service provider’s servers. This means if something happens to your business premises, your business can still function and operate efficiently from the nearest coffee shop with Wi-Fi access.

SaaS offers small businesses unprecedented access to some of the most sophisticated inventory management software available on the market today, at an affordable price. This enables them to refine and optimize their business processes and compete on an equal footing with many of the bigger players in their industry.
Unleashed SaaS manufacturing case study: Broady’s

Broady’s is a home-heating appliance specialist that started manufacturing coal ranges in 1885.

Their products today are more modern: cookers, woodburners and fireplaces. The company imports parts from around the world and assembles the finished products in their warehouse. They also carry spare parts, and that means a lot of inventory to keep track of.

Back in the day two years ago

Although Broady’s products are modern, not long ago their management systems were not. Manual data entry, hours poring over spreadsheets and no inventory management to track stock meant a lot of time and money wasted. Luckily support for their accounting system went south, which pushed general manager John Lintott into the 21st century.

“We implemented Xero because accessing our accounts from anywhere was just what we needed,” says John. “We also really needed inventory management, and Unleashed was the obvious choice. They work seamlessly with Xero, and they bring every aspect of the business together. Sales and orders, accounts and invoices – it’s all very easy now.”

All modern, all cloud, all good

Now Broady’s is much more efficient. There are no more long hours updating spreadsheets – information only needs to be entered once. Data is updated in real time, and Broady’s staff always know what’s in stock so customer orders can be filled in a timely way. In fact, Unleashed is now core to the management of the business.

“Unleashed is the first thing we turn on in the morning and the last thing we turn off at the end of the day.”
A blueprint for implementation success

Upgrading or changing software systems is usually an opportunity to upgrade or change the business itself. It’s a chance to try something different and make things easier and more efficient.

However, if software is not implemented carefully, such changes can turn into costly, time-consuming nightmares. For this reason, change management is a critical step when implementing any new software in a business.
The importance of change management when introducing new software

Change management is making and executing a plan to implement a change in your business, with a specific focus on helping employees adjust. It involves using strategic planning, communications and employee engagement to facilitate the transition.

When the change is software-related, change management will involve recognising the changes new software will have on the broader business environment, finding the necessary adjustments for your company's needs, training your employees on how to use the software, and getting the backing of your employees.

Why is it important?
Employee resistance to new software is fairly common. For many, new software means taking the time to learn a new skill, moving away from a system that was comfortable, or dealing with the uncertainty of a new system. There will typically be employees who are slow to adopt new software, and others who reject it altogether. If the proportion of these employees in your business is large and not managed, it could lead to the software being not fully utilised. As a manager, you would then have to scrap it, or go to expensive or time-consuming efforts to get employees on-board.

This scenario can be avoided by implementing a carefully prepared change management plan, especially one that involves staff right from the time start. This allows employees to have input and gives them the opportunity to have their concerns addressed.
Manage the growing pains

Even if employees accept the new software, there can be substantial “growing pains”. New software typically changes work processes quite substantially and there will naturally be some difficulty adjusting to this.

Some examples of these “growing pains” are dissatisfied customers, unnecessary rework, higher costs, and downtime in production. The best way to counter such problems is to have a comprehensive plan that involves a lot of communication with employees, including gaining their feedback. A successful plan will follow through with post-implementation activities such as training, help-desk support, and end user documentation, to help maintain competent users and minimise any disruptions.

Do it right

If your organisation is considering bringing in new software, make sure you have a comprehensive change management plan in place. There is no point spending time and money on the change itself if you fail to work out how you will implement it. With a detailed strategy and a willingness to follow through on it, you can start to enjoy the benefits the new software has on your operations.

Why SaaS software implementations sometimes fail

Making the move from on-premises software systems to a Software as a Service (SaaS) solution is worth the effort, but there are some pitfalls that can occur after implementation.

Much like any software, every SaaS platform has its own strengths and weaknesses and implementation often requires just as much planning. If you’re looking to change to a SaaS solution or just exploring the options, it’s a good idea to consider all the possible outcomes. With that in mind, let’s take a look at some of the key reasons for SaaS implementation failures.

The lack of measurable objectives

Just as with any important implementation, it’s necessary to have your objectives and functional performance metrics defined.

For manufacturers with little or no cloud computing experience, it can be a good idea to contract a third-party to assist with implementation. Specialists exist that have valuable hands-on experience – look for someone who has successfully implemented in a similar environment.
If your organisation is considering bringing in new software, make sure you have a comprehensive change management plan in place.

There is no point spending time and money on the change itself if you fail to work out how you will implement it.
A lack of preparation and planning
Lack of planning is a common reason for implementation to fail and this can’t be stressed enough. The time put into a comprehensive preparation will pay off when it comes time to go live.
Ideally, there should be both an internal and external project manager assigned to monitoring the implementation process.

A lack of sufficient training
While many SaaS platforms are simple to use, they are still software and, like all software, require some training. It’s necessary to have a plan in place that ensures all staff develop a working knowledge of the system before going live.
Many implementation failures have been due to a lack in this area, and while some trial and error is inevitable, it can mostly be dealt with by sufficient planning.

Cloud security and compliance issues
Data security is a hot topic in cloud computing and SaaS implementation. While there is usually some shared responsibility between provider and client, it’s a good idea to make sure this is all worked out at the start.

Internet issues
As SaaS solutions are heavily dependent on internet access, it’s vitally important to have an agreement with your internet provider for uninterrupted service. One of the restrictions of SaaS can be a lack of offline capability, though some software-plus-service solutions strike a balance between the two.

Lack of integration planning
If you’re adding SaaS to existing systems and software, there can be some hidden costs and system integration issues. To reiterate a familiar point, correct planning is key.

Many SaaS providers can assist with integration, though there is often an additional cost. As always, it pays to investigate this before signing up, and have some strategies in place before going live.

Unleashed has partnered with a number of cloud integrators globally that are able to lead your transition to the cloud.
Lack of planning is a common reason for implementation to fail and this can’t be stressed enough. The time put into a comprehensive preparation will pay off when it comes time to go live.
About Unleashed Software

Unleashed Software is a Software as a Service (SaaS) development company with the sole focus of building a smart inventory, procurement and sales management solution. It also partners and integrates with industry-leading companies that provide online accounting, point-of-sale and eCommerce software to deliver a complete business solution.

The privately-owned company was founded in 2008, and in the last three years has become one of the fastest growing cloud service companies.

Unleashed is headquartered in New Zealand, with offices in Australia, the United Kingdom and the United States, and services customers in more than 80 countries.

For more information, please visit: unleashedsoftware.com or follow us on Twitter @UnleashedTeam.
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